

# Melissa Hopton

President

CORPSMART™

Olympia, WA



**Services provided by company:** CORPSMART™ provides corporate compliance and due diligence solutions including worldwide Corporate, Registered Agent, UCC/Lien Litigation, Court Record Research, Bankruptcy, DMV Services, Real Estate Searches/Owner & Encumbrance Reports, Apostilles & Legalizations, and Document Filing & Retrieval.

**How long I've been doing this job:** 29 years

**Professional/work background:**

**President, VP, Membership Chair, NPRRA Board of Directors 2012 - Present** To help maintain current membership levels and retain all current individual members via communication of membership value and benefits. To increase membership among potential businesses. To increase membership numbers in order to make the NPRRA more attractive to vendors who may offer discounts and incentives. To increase revenue for the NPRRA. To create new relationships with service vendors which would offer discounts and free services to members, adding value for existing members and incentive for potential members to join NPRRA.

**CEO & Director of Sales, CORPSMART™™ 2015 - Present**

**National Sales Manager, Secretary, Operations Manager, Unisearch 1992 - 2015**

**CSR II, Prentice Hall Legal & Financial Services**

**Title Clerk, Thurston County Title**

**The best part about my job is** Fostering my relationship with clients, employees, colleagues and associates in the industry and working to overcome challenges in order to maintain the highest level of service for our clients'.

**The most challenging thing about my job is** Achieving all of my goals in a timely manner, there just doesn't seem to be enough time in the day to accomplish everything I set my mind to.

**I am most proud of** My family, husband, and children, we are one another's backbone.

**I have never** Been sky diving! I leave all of the extreme adventures up to my daughter, McKenna.

**I admire** Honesty and Integrity and people that work hard and play hard.

**My advice to others is** Give 110% in everything you do.

**I am a member of the NPRRA because** The association is like an extended family and we are all working toward the same goal, to continually enhance the association, the membership and our knowledge, service levels.

**My advice to new members is** Get involved with the organization by joining a committee; attend conferences and network with other members.

**My favorite...**

**Place to visit:** Maui

**Quote:** "Love the life you live, live the life you love" Bob Marley

**Book:** Love Does By: Bob Goff

**Movie:** Urban Cowboy

**NPRRA conference location and/or memory:** Memphis, watching some of the members get their groove on

---