

Nicholas Hopeck

Government Affairs Committee Co-Chair

Outreach & Public Relations Committee Co-Chair

Delaney Corporate Services, Ltd.

Albany, NY

Services provided by company: Delaney Corporate Services, Ltd. provides a wide array of services. We specialize in nationwide Corporate Filings, Document Retrievals, UCC/Lien/Real Property Searches and Filings, Litigation and Bankruptcy Searches, NYS LLC/LP/LLP Publication, Apostille/Legalization and Registered Agent Services.

How long I've been doing this job: About 10 years with Delaney Corporate Services, of which about two I have acted as Vice President.

Professional/work background: After college, I came to work for Delaney Corporate Services and was trained as a UCC Specialist. Eventually, I transitioned into the Corporate Service Department and became Vice President in January of 2014.

The best part about my job is creating a satisfied client, of meeting and then going above and beyond their expectations. There is no better feeling than to know the best service possible was provided to the client. You may not always get a thank you but you know you just made their experience as pleasant as possible and, if it's a new client, that they'll be coming back again.

The most challenging thing about my job is keeping up with all the new trends in the industry, mostly driven by technology. Whether it be new software or operating systems, easier or more direct access to state/county/ federal services, new recording/research tools and information resources; everything is changing and evolving very quickly. I think it's so important to look to and plan for the future in order to adapt in this ever-changing industry.

I am most proud of the success Delaney Corporate Services, Ltd. has earned and of having had the opportunity to be part of that success from the beginning. From my start in the file room, pulling microfilm and organizing mountains of files, to where I am now, I always had a role in the organization and it makes me proud to know, that I was part of Delaney Corporate Services' success over the years and I will be a part of its future success.

I have never run out of gas in my car.

I admire our employees who have made our organization so successful.

My advice to others is to not complicate things. Most of the time, the simplest answer is the best answer.

I am a member of the NPRRA because of the educational and networking opportunities the association provides and the relationship we have with its members.

My advice to new members is attend the annual conference and be involved.

My favorite...

Place to visit: Las Vegas

Quote: "Give me liberty, or give me death" which is attributed to Patrick Henry from a speech made to the Virginia Convention in 1775 during the American Revolution.

Book: 1984 written by George Orwell.

Movie: The Goonies, directed by Richard Donner, and written by Chris Columbus, from a story by executive producer Steven Spielberg.

NPRRA conference location and/or memory: New Orleans and the post meeting adventure down Bourbon Street.